

Think NEW, Think IMPROVED, Think BUSINESS STUDIES



BUSINESS



2025



**Empowering Dreams for 35 Years
Turning Student Goals into Achievements!**



**Years of AIS
1990 - 2025**

Qualification	NZQA Level	Duration	2025 Intakes	Entry Requirements	Docs Req	Work Options	Outcomes	Pathways	Immigration Benefits*	Fees (NZD)
New Zealand Diploma in Hospitality Management	Level 5	1 year (3 trimesters)	3 Feb 26 May 15 Sep	<ul style="list-style-type: none"> A minimum of 14 NCEA numeracy credits at Level 1 or higher and 50 credits at Level 2 or above with at least 12 credits in each of 3 subjects, including a minimum of 8 literacy credits at Level 2 or higher; or Tertiary study; or Successful completion of a Level 3 or Level 4 qualification in hospitality Equivalent overseas qualification; and IELTS 5.5 academic (with no band less than 5.0) / TOEFL iBT 46 (with a writing score of 14) / PTOE academic score of 42 with no band lower than 36 / NZCEL (General or Employment) L4; and 17 years and over 	<ul style="list-style-type: none"> Application form + passport copy + school final transcripts + English test results 	20hrs per week on student visa + full-time during trimester breaks	Work opportunities in entry-level hospitality positions such as hotels, resorts, restaurants, marketing and sales, customer service	Bachelor of Business - Tourism and Hospitality Management study pathway	120 Advanced Standing Credits awarded towards the Bachelor of Business	International: \$22,448 Domestic: \$5,688
Bachelor of Business (BBus)	Level 7	3 years (7-9 trimesters)	3 Feb 26 May 15 Sep	<ul style="list-style-type: none"> A minimum of 14 NCEA credits in each of 3 subjects at Level 3, and a minimum of 14 numeracy credits at Level 1 or higher; and a minimum of 8 literacy credits at Level 2 or higher; or Successfully undertaken tertiary study; or Equivalent overseas qualification; and IELTS 6.0 academic (with no band less than 5.5) / TOEFL iBT 60 (with a writing score of 18) / PTOE academic score of 50 with no band lower than 42 / NZCEL (Academic) L4; and 17 years and over 	<ul style="list-style-type: none"> Application form + passport copy + school final transcripts + English test results 	20hrs per week on student visa + full-time during trimester breaks + post-study work visa (duration of study in NZ)	Work opportunities in accounting, marketing, facilities management, procurement and supply chain management, healthcare management, tourism and hospitality	Graduate Diploma in Information Technology or MBA/PGDDBA	3 points	International: \$22,448 (per year / 120 credits) Domestic: \$5,688 (per year / 120 credits)
Graduate Diploma in Business (GDBus)	Level 7	1 year (3 trimesters)	3 Feb 26 May 15 Sep	<ul style="list-style-type: none"> Bachelor degree at least equivalent to New Zealand pass standard; and TOEFL 6.0 academic (with no band less than 5.5) / IELTS 6.0 (with a writing score of 18) / PTOE academic score of 50 with no band lower than 42 / NZCEL (Academic) L4 Candidates without a Bachelor degree but with an appropriate mix of a lesser qualification and work experience may be approved for special admission by the Academic Board 	<ul style="list-style-type: none"> Application form + passport copy + graduation transcripts + English test results 	20hrs per week on student visa + full-time during trimester breaks	Work opportunities in accounting, marketing, facilities management, procurement and supply chain management, healthcare management, tourism and hospitality	MBA/PGDDBA or Postgraduate Diploma/Masters degrees at other universities		International: \$22,448 Domestic: \$6,256

*Subject to Immigration New Zealand policy.
1. SPECIAL ADMISSION - Students who do not meet the entry criteria may apply for Special Admission and provide additional information on education, employment and life experience in support of their application.
2. Offering of programmes and courses is subject to minimum enrolment numbers.
This publication is subject to change without notice.
For the latest version please see our website: www.ais.ac.nz



New Zealand Diploma in Hospitality Management
Domestic Fees (NZD) \$5,688
International Fees (NZD) \$22,448
Level 5 · 120 Credits · 12 Months

This programme is a one-year entry-level qualification focused on the practical skills and knowledge that employers look for in new employees in the hospitality industry.

Graduates of the **New Zealand Diploma in Hospitality Management (Level 5)** may have **120 advanced standing credits** awarded towards the **Bachelor of Business** degree.

- ACCT510 Accounting Systems and Processes
- BUS510 Professional Skills
- BUS511 Culture and Business in Aotearoa New Zealand
- HOSP510 Food Production Operations
- HOSP511 Food and Beverage Service Operations
- MGMT510 Introduction to Management Dynamics
- MKTG510 Fundamentals of Marketing
- TOUR511 Tourism and Hospitality Business Information Systems



“
Thanks to the knowledge gained from AIS, it has helped me a lot in my career and personal growth.
”
Diep Gia Phuc Ho (David), BHM Alumni

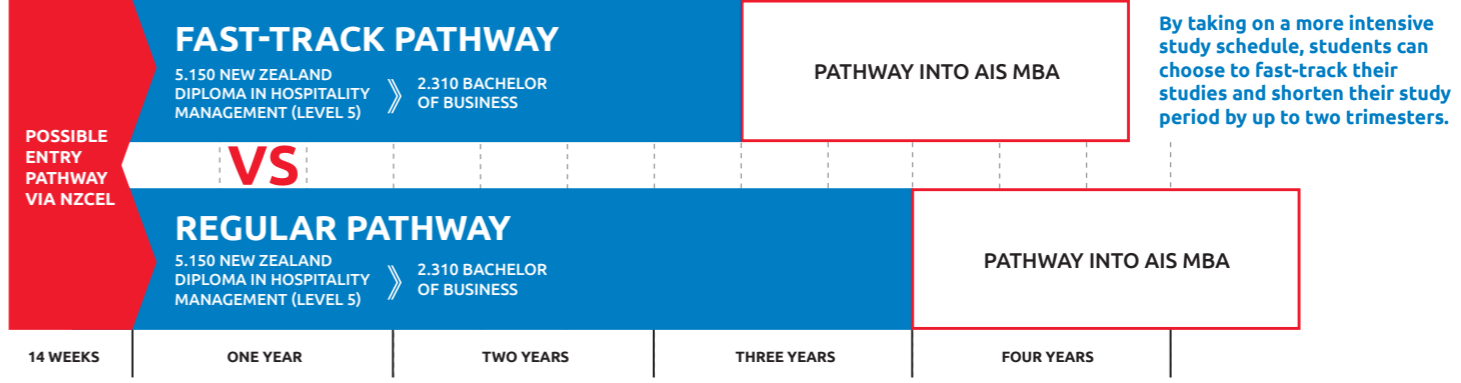
DIEP GIA PHUC HO (DAVID) BHM Alumni
Currently Accommodation Manager - Empire Apartments

Diep Gia Phuc Ho (David) arrived from Vietnam with a strong passion for the hospitality industry. Now, he works as an Accommodation Manager at Empire Apartments, where he oversees housekeeping, front office, and maintenance. As a top scholar at AIS, David began his journey at Empire Apartments as an Assistant Manager after graduating. Within six months, he was promoted to Accommodation Manager.

“The knowledge and skills I learnt from AIS have helped me grow and I apply them in my daily tasks. The guest-facing role is challenging, but AIS has given me the confidence to manage. I highly recommend AIS — you will receive top-quality education and a recognised degree. The most important part is the lecturers. They are incredible, and you will be amazed at how much they support you during your studies,” David shared.

David expresses his gratitude for everything he experienced at AIS and for the dedication of its lecturers, which he credits for his success.

HOSPITALITY MANAGEMENT FAST-TRACK PATHWAY





Bachelor of Business

Domestic Fees (NZD) \$17,064 \$5,688 per year / 120 credits
 International Fees (NZD) \$67,344 \$22,448 per year / 120 credits
 Level 7 · 360 Credits · 36 Months

The Bachelor of Business (BBus) is a contemporary programme of study for students who wish to pursue a career in business across a diverse range of industries and in one or more of the following disciplines: **ACCOUNTING, MARKETING, FACILITIES MANAGEMENT, PROCUREMENT AND SUPPLY CHAIN MANAGEMENT, TOURISM AND HOSPITALITY MANAGEMENT, and HEALTHCARE MANAGEMENT.** The degree is designed to enable students to become problem-solving professionals who can adapt to a fast-changing world and make a meaningful contribution to society, locally and internationally. The Bachelor of Business consists of **360 credits**, of which a minimum of **75 credits at level 7** is required. Study pathways are available, with a suite of courses recommended for each pathway.

THE BACHELOR OF BUSINESS COMPRISES:

12 Compulsory Courses

- ACCT510 Accounting Systems and Processes
- BUS510 Professional Skills
- BUS511 Culture and Business in Aotearoa New Zealand
- COMP520 Fundamentals of Information Systems and Technology
- ECON510 Principles of Economics
- MATH510 Essentials of Mathematics and Statistics
- MGMT510 Introduction to Management Dynamics
- MKTG510 Fundamentals of Marketing
- BUS5610 The Contemporary Work Environment and Compliance
- BUS5611 Organisational Decision-Making Skills
- FINA610 Business Finance
- BUS5712 Sustainability and Business

Choose Elective Courses

Choose a minimum of 120 credits from the elective courses of the study pathways.

Accounting

- LAW510 Aotearoa New Zealand Business Law
- ACCT610 Financial Accounting
- ACCT611 Management Accounting
- ACCT612 Taxation in Aotearoa New Zealand
- ACCT710 Advanced Financial Accounting
- ACCT711 Advanced Management Accounting
- ACCT712 Auditing

Marketing

- MGMT610 Strategic and Operational Management
- MKTG610 Consumer Insights
- MKTG611 Marketing Communications
- MKTG710 Applied Digital Marketing
- MKTG711 Marketing Analytics

Facilities Management

- MGMT610 Strategic and Operational Management
- MGMT611 Introduction to Procurement and Supply Chain Management
- MGMT612 Introduction to Facilities Management
- MGMT710 Risk Management
- MGMT712 Advanced Facilities Management



Procurement and Supply Chain Management

- MGMT610 Strategic and Operational Management
- MGMT611 Introduction to Procurement and Supply Chain Management
- MGMT612 Introduction to Facilities Management
- MGMT710 Risk Management
- MGMT711 Advanced Procurement and Supply Chain Management

Tourism and Hospitality Management

- MGMT610 Strategic and Operational Management
- MGMT613 Tourism and Hospitality Management
- MKTG611 Marketing Communications
- MGMT713 Advanced Tourism and Hospitality Management
- MGMT714 Project Management

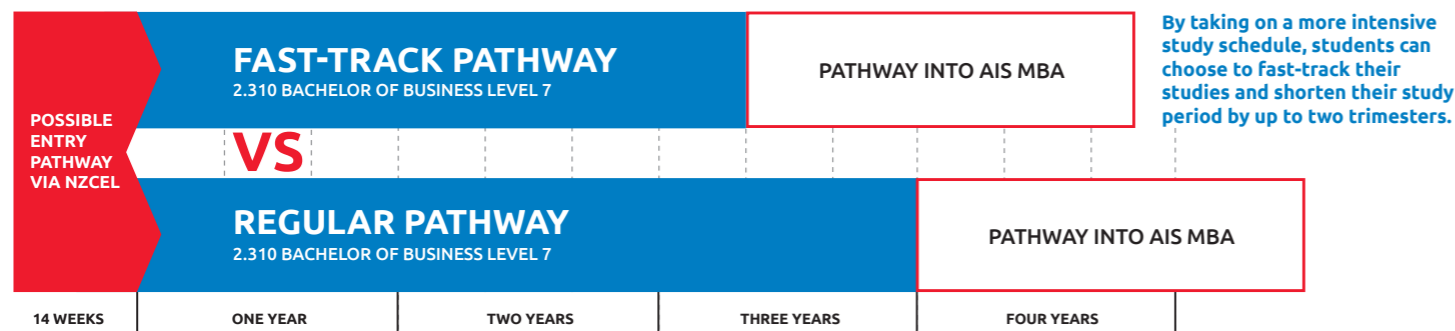
Healthcare Management

- HEAL610 The Healthcare System in Aotearoa New Zealand
- HEAL611 Introduction to Healthcare Management
- MGMT612 Introduction to Facilities Management
- HEAL710 Healthcare Administration
- HEAL711 Public Health Protection in Aotearoa New Zealand
- MGMT710 Risk Management

Choose Completion Pathway

BUS5711 Contemporary Organisational Improvement **OR** BUS5723 Internship (15 hours a week, over not more than 28 weeks)

BUSINESS FAST-TRACK PATHWAY



Graduate Diploma in Business

Domestic Fees (NZD) \$6,256
 International Fees (NZD) \$22,448
 Level 7 · 120 Credits · 12 Months

The Graduate Diploma in Business (GDBus) is designed for graduates of a bachelor's degree or similar qualification in a discipline other than business who wish to achieve a level of competency and an advanced qualification in business. It also caters for those with a bachelor's degree in one area of business who wish to broaden their knowledge in another. Some students may wish to use this qualification as a pathway to postgraduate study in business or related disciplines. Others may wish to use it to enhance an existing qualification for a management career in business.

THE GRADUATE DIPLOMA IN BUSINESS CONSISTS OF:

Compulsory course:

BUS5611 Organisational Decision-Making Skills

SELECT ONE OF THE FOLLOWING:

BUS5711 Contemporary Organisational Improvement **OR**
 BUS5723 Internship (15 hours a week, over not more than 28 weeks)

Elective courses

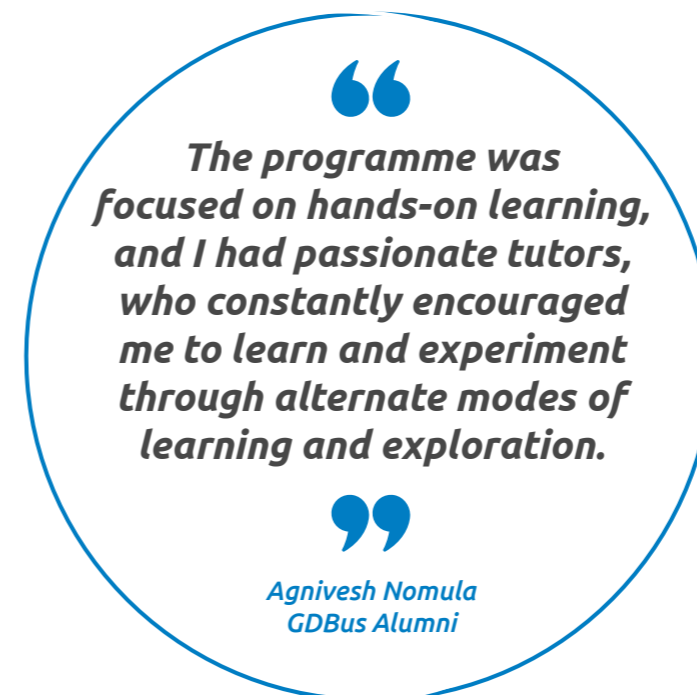
Choose a minimum of 30 credits from Business or Information Technology Level 7 courses

AND

Choose a 15-credit elective course from Business or Information Technology Level 5, 6 or 7 courses

Note: Students who have not completed previous qualifications in New Zealand must select **BUS511 Culture and Business in Aotearoa New Zealand.**

CROSS-CREDITS are NOT available in the GDBus. Students with prior studies in a subject will be given the opportunity to broaden their knowledge base by taking other courses at the appropriate level.



Become A Professionally Qualified Accountant

The Bachelor of Business is accredited by CPA Australia and Chartered Accountants Australia and New Zealand (CAANZ). Students who wish to obtain CPA Australia/CAANZ membership must choose the courses recommended for the Accounting study pathway.



Agnivesh Nomula GDBus Alumni Currently Business Manager for Link2 Recruitment (NZ) Ltd

Agnivesh pursued a Graduate Diploma in Business at AIS in 2017-18 and is now employed as a Business Manager at Link2 Recruitment (NZ) Ltd.

“The strategic planning and organisational management skills acquired at AIS have significantly fueled my career.

Coming from a city in India, the allure of Auckland and the hands-on learning approach at AIS drew me in.

Passionate tutors encouraged me to explore diverse modes of learning and experimentation, shaping my approach to professional development. The broad field of business continually captivates me, from strategy development to financial management and marketing insights. This transformative journey at AIS opened doors to endless possibilities. It's a full circle, as I now recruit students for enticing roles, transitioning from student to recruiter,” says Agnivesh.

Download the latest information on our Business Programmes and an enrolment pack at: www.ais.ac.nz

(Not all courses for the BBus and GDBus are offered every trimester and are subject to minimum enrolment numbers.)



NZQA **1**
Category

About Auckland Institute of Studies

Category 1 is the highest accreditation the New Zealand government can give to an education provider which means you can be assured of the quality of programmes at AIS.

Established in 1990, AIS is one of New Zealand's leading independent degree-granting institutions offering a wide range of qualifications.

We are located in central Auckland and operate from the St Helens Campus in Mt Albert. Our flexible trimester system allows students to fast-track their studies and get a head start

on their careers. We provide assistance to students on all employment issues during and after their studies – this includes supporting job search and internships with potential employers.

We ensure that a friendly nurturing environment balances and supports our rigorous and demanding academic programmes. Students at AIS experience expert personalised education – our knowledgeable and approachable teaching faculty value personal contact with students.

We give our students everything needed to succeed and ensure that studying at AIS is a uniquely rewarding experience.

What AIS offers:

- Great value
- Individual focus
- Employment assistance
- Internships
- Fast-track programmes
- Flexible entry dates
- Scholarships and excellence awards
- Cross-credits
- On-site accommodation
- Easy access to transport
- Ample on-site parking

Quality Education

Supportive Environment

Individual Focus

Real World Success

Our Programmes

Postgraduate

- Master of Business Administration
- Master of Information Technology
- Postgraduate Diploma in Business Administration
- Postgraduate Diploma in Information Technology
- Postgraduate Certificate in Business Administration (O/O)

Graduate

- Graduate Diploma in Business
- Graduate Diploma in Information Technology


Undergraduate

- Bachelor of Business
- Bachelor of Information Technology
- New Zealand Diploma in Hospitality Management (L5)
- New Zealand Diploma in Information Technology Technical Support (L5)
- Certificate of Proficiency

English Language

- General English - Beginner to Advanced
- New Zealand Certificate in English Language (Academic) (L4 & L5) (O/O)
- English classes for migrants
- Prepaid English Language Tuition (PELT)

(O/O) - also offered Online-Offshore



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www.AIS.ac.nz